



## Case Study: Invensys Rail

The PrinterOn Mobile Printing Solution is making it easy for Invensys employees to print from smartphones and laptops while on-the-go and in the office.



*“PrinterOn technology allows us to make it very easy for a visiting employee to print. As a technology company it behooves us to be able to demonstrate our ability to use technology all through our business to meet the challenges, rather than creating them.”*

**Lee Gilbertson**  
Invensys Rail Group

### CUSTOMER BENEFITS

- ▶ Smartphone, tablet print capability
- ▶ Simple to use
- ▶ Quick deployment
- ▶ Helpdesk no longer has to configure visitor laptops for printing
- ▶ No special printers to purchase, solution works with current printers

### THE CUSTOMER: INVENSYS RAIL

Invensys Rail, a division of the global technology group Invensys plc, is a multinational leader, delivering state of the art railway control and communication solutions. Employing over 4,000 employees worldwide, Invensys Rail operates through a network of regional offices and delivers products and solutions from some of the most famous names in the rail industry, Westinghouse Rail Systems, Dimetronic Signals and Safetran Systems.

### THE REQUIREMENT

Provide traveling employees, customers and vendors a simple method of printing at their multiple corporate locations from smartphones and laptops without having to connect to the network. The solution also had to have a secure release feature to keep documents private.

### THE CHALLENGE

- Mobile employees find it difficult to print from laptops when they arrive at their location
- Helpdesk spending too much time configuring laptops just to print a few pages
- Employees need the ability to print from smartphones
- Many different makes and models of printers globally throughout the organization

### THE SOLUTION

The PrinterOn Mobile Printing Solution was deployed to existing printers using the PrintConnect and PrintValet keypad. The PrintConnect devices were connected to the Invensys network and to the printers allowing processed documents to be downloaded from the PrinterOn secure servers and delivered to the printers. The PrintValet keypads were connected to the PrintConnects allowing documents to be released. Users simply send an email with attachment to the unique email address of the printer. A release code is sent back to them via email and the code is entered on the keypad at the printer to release their documents. No drivers to install and no connecting to the network.

